



GSB VENDOR SNAPSHOT

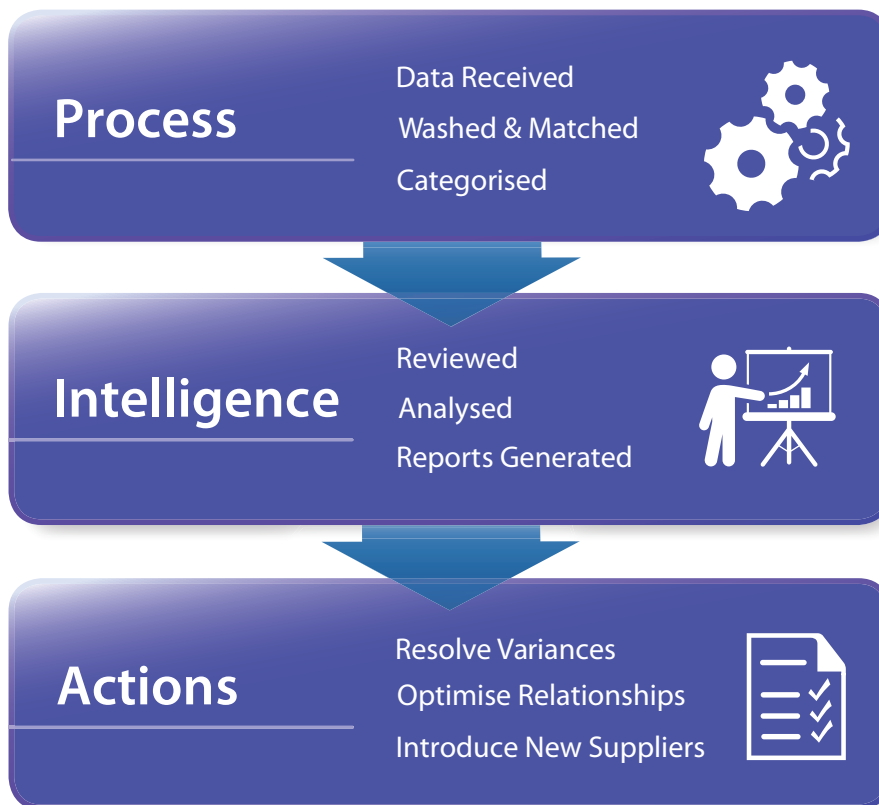
Maximise your savings with GSB

GSB Vendor Snapshot is a powerful profiling service that identifies opportunities to streamline your supplier relationships and maximise your GSB savings.

Through the GSB Vendor Snapshot we can compare your vendor payment data with reported spend from GSB Suppliers in both strategic and non-strategic purchasing categories. The Vendor Snapshot includes 3 key areas:

- GSB Spend Comparison** - compare your spend with GSB Suppliers
- Category Summary** - identify opportunities to adopt GSB Suppliers
- Conexa Ready Suppliers** - identify eProcurement enabled suppliers

The Vendor Snapshot is an easy way for you to maximise your membership benefits with GSB Purchasing Contracts, ensuring you save money, time and reduce your procurement risk.



Call GSB to profile your suppliers and maximise your savings

“Our promise: Your business will save money”.

SAMPLE REPORTS

GSB Contracted Supplier Identification and Comparison

01. Spend Comparison Report

Actions: Must be agreed with client prior to communication with Supplier

Contracted GSB Supplier	GSB Reported Purchases	Client Reported Purchases	Diff \$	Diff %	Actions	Comments
BOC Gases New Zealand Limited	58,220	60,056	-3,836	-6%	No Action	
BP Oil NZ Limited	0	125,456	-125,456	-100%	Review GSB Rates	
Bunnings Limited	10,822	11,758	-936	-7%		
Carlens	2,558	2,991	-433	-14%		
Century Yuasa Batteries (NZ) Limited	625	737	-112	-15%		
Ecolab Limited (Cleaning Chemicals)	0	514	-514	-100%		
Filecorp Limited	0	890	-890	-100%		
Goodyear & Dunlop Tyres (NZ) Limited	0	3,247	-3,247	-100%		
Ideal Electrical Supplies	1,312	1,138	176	16%		
James Gilmour & Co Limited	13,317	12,377	940	8%		

GSB Contracted Supplier Adoption Opportunities

02. Category Summary Report

Category	Vendor Name (GSB Suppliers in green)	Total	Actions	Status
Building Supplies	PlaceMakers	273,787		
	Bunnings Limited	57,763	Technical and price comparison	
	Mitre 10 New Zealand Limited	120,321		
	Harmer Hardware	98,005		
Paint	Resene Paints Limited	0	Technical and price comparison	
	Dulux	12,625		
Office Products	OfficeMax	152,159		
	Dictation Distributors	3,125	Technical and price comparison	
	Corporate Express	63,051		
	Warehouse Stationery	13,621		
	OPD	10,897		

BENEFITS

- Drive compliance to contracts
- Profile your spend by category and maximise your use of GSB Suppliers
- Minimise time and effort on manual analysis processes
- Roadmap for vendor rationalisation and eProcurement

THE PROCESS

- GSB will issue a confidentiality agreement to protect your information
- Client to provide data extracted from financial systems
- GSB then processes the vendor list, comparing and matching to a central database as well as any existing GSB reported spend for Members.

Data Requirements

To start the process all we require is a list of all your suppliers and associated spend for the last 12 months. We are able to accept most file formats, however Microsoft Excel is the most common. Our technical team can assist with data extraction if required.

Vendor List (Sample) Period: Jul 10 to Jun 11

Required Data					Optional Data		
VendorID	Vendor Name	Spend (Ex GST)	PO Count	Inv Count	Address	Phone	Email
DF12334	Sample Supplier	352,990	1,589	25,879	Sample Street, Sample City	09 434 4322	sample@sample
DF32821	Test Supplier	125,426	2,987	3,412	Test Street, Test City	09 434 4322	Test@Test

Request a GSB Vendor Snapshot today!

